Customers and Partners

30 Million
Worldwide devices secured across and homes and businesses

25 Thousand
Enterprises, millions of users, protected by "Webroot Powered" security intelligence solutions delivered by global technology leaders

WEBROOT

Accolades

Results: 140% MSP Growth and 1 Million Endpoints in 2013

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WIN Cloud Security Intelligence Stats

4.9 Million Mobile applications

9 Billion URLS

310 Million Domains

550 Million IP addresses

150TB Malware data

30 Million Connected nodes

WEBROOT®

Awards & Recognition

> With 100% detection, Webroot once again leads the pack with the best score for malware blocking

> Edison Innovation Award: 1st security software firm recognized in 25-year history

> Competitive Benchmark: fastest, lightest, least disruptive

> Building A Better Mousetrap: "Webroot makes the fight against malware more efficient by customizing the battle at each endpoint."

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MSP Competitive Capability & Program Comparison

Comparison Criteria	WEBROOT	Symantec	McAfee	TREND MICRO	KASPERSKY	eset	AVG
Endpoint Capabilities							
Real-time Cloud-Predictive Intelligence	⊕	⊕	⊕	⊕	⊕	⊕	⊕
Intelligent Cloud Network	⊕	⊕	⊕	⊕	⊕	⊕	⊕
<1MB Non-conflicting Client	⊕	⊕	⊕	⊕	⊕	⊕	⊕
No Need for Definition File Downloads	⊕	⊕	⊕	⊕	⊕	⊕	⊕
Identity and Privacy Shield	⊕	⊕	⊕	⊕	⊕	⊕	⊕
Agent Commands	⊕	⊕	⊕	⊕	⊕	⊕	⊕
Overrides	⊕	⊕	⊕	⊕	⊕	⊕	⊕
Real-time Local Language Support and Remediation	⊕	⊕	⊕	⊕	⊕	⊕	⊕
Journaling and Rollback	⊕	⊕	⊕	⊕	⊕	⊕	⊕
No Need to Ever Re-Image Machines	⊕	⊕	⊕	⊕	⊕	⊕	⊕
Simple, Feature-Rich Web-Based Management Console	⊕	⊕	⊕	⊕	⊕	⊕	⊕
RMM Integration	Operability: Labtech Spiceworks Kaseya TBA	Kaseya Labtech Level N-Able	Kaseya Labtech Level N-Able	Kaseya Level N-Able	Kaseya Labtech Level	Kaseya Labtech Level	Kaseya Labtech Level
MSP Pricing							
tsp. Business Model; Requirement	Yes	Yes	Yes	Yes	Yes	Yes	Yes
tsp. Responsible for Managing Endpoint	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Minimum Commitment	Monthly or Annual Options	Monthly	Monthly	Monthly	Monthly	Monthly	Monthly
Volume Based Discounts	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Monthly and Quarterly Billing Options	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Pay-As-You-Go Pricing	Yes, True-Up in Arrears	Yes	Yes	Yes	Yes	Yes	Yes
MSP Program							
tsp. Business Model; Requirement	Yes	Yes	Yes	Yes	NA	NA	NA
tsp. Responsible for Managing Endpoint	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Minimum Commitment	Yes	NA	NA	NA	NA	NA	NA
Volume Based Discounts	Yes	NA	NA	NA	NA	NA	NA
Monthly and Quarterly Billing Options	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Pay-As-You-Go Pricing	Yes	NA	NA	NA	NA	NA	NA

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Redefining Enterprise Endpoint Security

"Must Have" Features & Capabilities	WEBROOT	Symantec	McAfee	TREND MICRO	KASPERSKY
Real-time Cloud-Predictive Intelligence	⊕	⊕	⊕	⊕	⊕
Intelligent Cloud Network	⊕	⊕	⊕	⊕	⊕
<1MB Client That Installs In Seconds	⊕	⊕	⊕	⊕	⊕
<2 Min Intelligent Scans (Scheduled & On Demand)	⊕	⊕	⊕	⊕	⊕
Non-Conflicting Client Requiring No Def'n Files	⊕	⊕	⊕	⊕	⊕
Audit Mode	⊕	⊕	⊕	⊕	⊕
Heuristics: Advanced, Age, Popularity	⊕	⊕	⊕	⊕	⊕
Identity & Privacy Shield	⊕	⊕	⊕	⊕	⊕
Journaling and Rollback	⊕	⊕	⊕	⊕	⊕
Remote User Policy Enforcement	⊕	⊕	⊕	⊕	⊕
Simple, Feature-Rich Web-Based Management Console	⊕	⊕	⊕	⊕	⊕
System Cleaner	⊕	⊕	⊕	⊕	⊕
Agent Commands	⊕	⊕	⊕	⊕	⊕
Overrides	⊕	⊕	⊕	⊕	⊕
Outbound Firewall	⊕	⊕	⊕	⊕	⊕
Real-time Local Language Support & Remediation	⊕	⊕	⊕	⊕	⊕

KEY: ⊕ = "Killer Feature" or Equivalent   ⊕ = Reasonably Strong Capability   ⊕ = Some Capability   ⊕ = Limited Capability   ⊕ = No Equivalent Capability

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